



**HATTON NATIONAL BANK PLC
APPLICATION FORM
INITIAL PUBLIC OFFER OF DEBENTURES**

Master Serial No
(For office use)

Bank/ stockbroker's stamp	
Issue Opens	23 August 2013
Issue Closes	11 September 2013
Earliest Closing	23 August 2013
Date	

A Company duly incorporated in the Democratic Socialist Republic of Sri Lanka bearing Company Registration Number PQ 82 (previous PBS 613) having its registered office at HNB Towers, No.479, T.B. Jayah Mawatha, Colombo 10.

Please read the instructions on the reverse carefully and use **BLOCK CAPITALS**.

Initial issue of Twenty Million (20,000,000) Senior, Listed, Unsecured, Redeemable, Rated Debentures of LKR100/- each with an option to issue up to a further Ten Million (10,000,000) of the said Debentures in the event of an oversubscription of the initial issue, totaling up to a maximum of Thirty Million (30,000,000) Debentures payable in full on application.

To: The Board of Directors – Hatton National Bank PLC, HNB Towers, No.479, T.B. Jayah Mawatha, Colombo 10.

I/We, the undersigned hereby apply for and request you to allot me/us the number of Debentures stated below as per the Prospectus dated 12 August 2013. The amount payable on the Application is attached herewith. I/We hereby agree to accept the Debentures applied for us or such smaller number as may be allotted to me/us, subject to the terms and conditions contained in the Prospectus. I/We irrevocably give my/our authority and consent to Deutsche Bank AG, Colombo Branch to act as my/our Trustee subject to terms and conditions stipulated in the Trust Deed dated 18 July 2013 entered in to between Hatton National Bank PLC and the said Trustee. I/ We authorize you to procure my/our name(s) to be placed in the register of the holders of the above-mentioned Debentures for such number of Debentures that may be allotted on the basis of acceptance by Hatton National Bank PLC.

Issue Price	Coupon Rate (per annum)	Redemption (from date of allotment)	Interest payment frequency	Redemption Price	AER (per annum)
LKR67.715	8.00%	120 Months (10 Years)	Payable Annually	LKR100.000	14.25%
Number of Debentures <i>Minimum of 10,000 and in multiples of 10,000 Debentures thereof</i>		Price per Debenture (LKR)	Total amount to be paid (LKR) <i>Minimum amount of LKR677,150/-</i>		
0 0 0		67.715/-			

CDS Account Number

Intended Mode of Payment (please tick ✓)	Bank Name	Branch	Cheque/Bank Draft/Bank Guarantee number
<input type="checkbox"/> Cheque <input type="checkbox"/> Bank Draft <input type="checkbox"/> Bank Guarantee			

Details for direct transfer through Sri Lanka Interbank Payment systems (SLIPS) or Real Time Gross Settlement system (RTGS)			
In the event funds are not to be made via SLIP/RTGS – please indicate "N/A" in the relevant section			
Account type	Account number		
Bank Name	Branch		
Bank Code	Branch Code		

	Sole / First Applicant	Joint Applicants (1 & 2)	
Status (Mr / Mrs / Ms / Other)		1.	2.
Surname with initials/ Name of Corporate Body		1.	
		2.	
Names denoted by initials		1.	
		2.	
Address		1.	
		2.	
Contact telephone number		1.	2.
National Identity Card No / Passport No / Company Reg'n No		1.	
		2.	
Nationality (please tick ✓)	<input type="checkbox"/> Sri Lankan <input type="checkbox"/> Other	1. <input type="checkbox"/> Sri Lankan <input type="checkbox"/> Other 2. <input type="checkbox"/> Sri Lankan <input type="checkbox"/> Other	
Residency in Sri Lanka (please tick ✓)	<input type="checkbox"/> Resident <input type="checkbox"/> Non-resident	1. <input type="checkbox"/> Resident <input type="checkbox"/> Non-resident 2. <input type="checkbox"/> Resident <input type="checkbox"/> Non-resident	

Declaration in terms of Section 10 and 15 of the Exchange Control Act

Tick one box only	For Sri Lankan Citizens in Sri Lanka, and Corporate Bodies Incorporated in Sri Lanka in terms of Sections 10 and 15 of the Exchange Control Act
<input type="checkbox"/>	I/We, the applicant(s) of the above mentioned Ordinary Shares hereby declare that I/we are citizens of and resident in Sri Lanka and I am/we are not acting as nominee(s) of any person(s) resident outside Sri Lanka.
<input type="checkbox"/>	For non-resident and non-citizens in terms of Section 10 and 15 of the Exchange Control Act I/We, the applicant(s) of the above mentioned Ordinary Shares hereby declare that I/we, have made the remittance enclosed out of funds authorised by the Controller of Exchange and that a confirmation / endorsement from the bank to such effect is attached to this application.

	Sole / First Applicant	Joint Applicant (1)	Joint Applicant (2)
Signature(s) of applicant(s)			

INSTRUCTIONS

All Applicants should indicate their respective CDS account number in the Application Form

- Any Application which does not carry a valid CDS account number or indicates a number of a CDS account which is not opened at the time of the closure of the subscription list or which indicates an inaccurate/incorrect CDS account number will be rejected and no allotment will be made
- If you wish to open a CDS account, you may do so prior to make the Application through any Member/Trading Member of the CSE as set out in Annex III or through any Custodian Bank as set out in Annex IV of the prospectus.
- **The allotted Debentures would only be credited to the Applicant's CDS account.**
- **NO DEBENTURE CERTIFICATES WILL BE ISSUED.**

(1) APPLICATION FORM

- The Application form must be completed in **FULL**, in **BLOCK CAPITALS**
- Please tick (✓) in the boxes appropriate to you.
- In the event a particular section in this Application form is not applicable, **please indicate "N/A" in the relevant section.**
- All Applicants should meet the eligibility criteria set out under section 6.1 in the prospectus.
- Applications should be made on the Application Form, issued with the Prospectus. Application Forms will be made available from the collection points listed in Annex III of the prospectus and can also be downloaded from www.cse.lk and www.hnb.net. **Exact sized photocopies of the original Application Form will also be permissible. Care must be taken to follow the instruction given in the Application Form.**
- Applicants should subscribe to a minimum of Ten Thousand (10,000) Debentures (LKR677,150/-) and multiples of Ten Thousand (10,000) Debentures (LKR677,150/-) thereafter.
- Applications which do not strictly conform to instructions and the other conditions set out herein or which are incomplete or illegible may be rejected.
- Two or more Applications submitted by an Applicant for Debenture will not be accepted. If two or more Application Forms are submitted from a single Applicant, those would be construed as multiple Applications or suspected multiple Applications.
- If the ownership of the Debentures is desired in the name of one Applicant, fill details should be given only under the heading **SOLE/FIRST APPLICANT** in the Application Form. In the case of joint Applicants, the signatures and particulars in respect of all Applicants must be given under the relevant headings in the Application Form.
- An Applicant of a joint Application will not be eligible to apply through a separate Application Form either individually or jointly. Such Applicants are also deemed to have made multiple Applications and will be rejected.
In the case of joint Applications, the refunds (if any), interest payments and the Redemption will be remitted in favour of the First Applicant as identified in the Application Form.
The company shall not be bound to register more than three (03) natural person as joint holders of any Debentures (except in the case of executors, administrators or heirs of a deceased member).
- Applications by Companies, Corporate bodies, societies, approved provident funds, trust funds and approved contributory pension schemes registered/ incorporated/ established in Sri Lanka should have obtained necessary internal approvals as provided by their internal approval procedures at the time of applying for the Debentures and should be made under their common seal or in any other manner as provided by their article of association or such other constitutional document of such Applicant or as per the statutes governing them. In the case of approved provident funds, trust funds and approved contributory pension schemes, the Applications should be in the name of the trustee/board of management.
- All Applicants should indicate in the Application for Debentures, their CDS account number.
- In the event the name, address or NIC number/passport number/company registration number of the Applicant mentioned in the Application Form differ from the name, address or NIC number/passport number/company registration number as per the CDS records, the name, address or NIC number/company registration number as per CDS records will prevail and be considered as the name, address or NIC number/passport number company registration number of such Applicant. Therefore Applicants are advised to ensure that the name, address or NIC number/passport number company registration number mentioned in the Application Form tally with the name, address or NIC number/passport number company registration number given in the CDS account as mentioned in the Application Form. Application Forms stating third party CDS accounts, instead of Applicants' own CDS account numbers except in the case of margin trading, will be rejected.
- Applicants who wish to apply through their margin trading accounts should submit the Application Forms in the name of the "Margin provider /Applicants name" signed by the margin provider, requesting direct deposit of the Debentures to the Applicant's margin trading account in CDS. The margin provider should indicate the relevant CDS account number relating to the margin trading account in the Application Form. A photocopy of the margin trading agreement must be submitted along with the Application.
- Margin providers can apply under their own name and such Applications will not be construed as multiple Applications.
- Application Forms may be signed by a third party on behalf of the Applicant(s) provided that such person holds the power of Attorney (POA) of the Applicant(s). A copy of such POA certified by a notary Public as "True Copy" should be attached with the Application Form. Original of the POA should not be attached.
- Funds for the investment Debentures and the payment for the Debentures by Non-Resident(s): institutional investors, corporate bodies incorporated outside Sri Lanka, individuals resident outside Sri Lanka and Sri Lankans resident outside Sri Lanka should be made only out of funds received as inward remittances or available to the credit of "Securities Investment Account" (SIA) of the Non-Resident Applicants Opened and

maintained in a licensed commercial bank in Sri Lanka in accordance with directions given by the Controller of Exchange in that regard to licensed commercial banks.

An endorsement by way of a letter by the licensed bank in Sri Lanka in which the Non-Resident Applicant maintains the SIA, should be attached to the Application Form to the effect that such payment through bank draft/bank guarantee has been made out of the funds available in the SIA.

- Non-Resident(s): institutional investors, corporate bodies incorporated outside Sri Lanka, individual resident outside Sri Lanka and Sri Lankans resident outside Sri Lanka should have obtained necessary internal approvals as provided by their internal approval procedures at the time of applying for Debentures and may be affected by the laws of the jurisdiction of their residence. If the Non-Resident Applicants wish to apply for the Debentures, it is their responsibility to comply with the laws relevant to the jurisdiction of their residence and of Sri Lanka.

(2) MODE OF PAYMENT

- Payment should be made separately in respect of each Application only by way of cheque/s, bank draft/s, bank guarantee or RTGS transfer, as the case may be. **Cash will not be accepted.** Payment in full for the total value of Debentures applied for should be made separately in respect of each Application either by cheque/s, bank draft/s, bank guarantee drawn upon any licensed commercial bank operating in Sri Lanka or RTGS transfer directed through any licensed commercial bank operating in Sri Lanka, as the case may be, subject to (ii) below.
- Payments for Applications for values above and inclusive of Sri Lanka Rupees One Hundred Million (LKR100,000,000/-) should be supported by either a
 - Bank guarantee issued by a licensed commercial bank or
 - Multiple bank drafts/cheques drawn upon any commercial bank operating in Sri Lanka, each of which should be for a value less than LKR100,000,000 or
 - RTGS transfer with value on the Issue Opening Date
 - Multiple cheques or RTGS transfers will not be accepted for Application value below LKR100,000,000/-
- Cheques or bank drafts should be made payable to "**HATTON NATIONAL BANK PLC – DEBENTURE ISSUE ACCOUNT 2013**" and crossed "Account Payee Only", and must be honoured on the first presentation
- In case of bank guarantees, such bank guarantees should be issued by any licensed commercial bank in Sri Lanka in favour of "**HATTON NATIONAL BANK PLC – DEBENTURE ISSUE ACCOUNT 2013**" in a manner acceptable to the Company, and be valid for a minimum of one (01) month from the issue Opening Date (i.e. 23 August 2013).
- In case of RTGS transfers (only for Application values above and inclusive of Sri Lanka Rupees One Hundred Million (LKR100,000,000/-) such transfers should be made to the credit of "**HATTON NATIONAL BANK PLC – DEBENTURE ISSUE ACCOUNT 2013**" bearing the account number **00301500216** at **Hatton National Bank PLC with value on the Issue Opening Date** (i.e. the funds to be made available to the above account on the Issue Opening Date). The applicant should obtain a confirmation from the Applicant's bank, to the effect that arrangement have been made to transfer payment in full and should be attached to the Application Form.
For such RTGS transfers, interest will be paid from the date of such transfer up to the Date of Allotment, at the rate HNB's Money Market Saving Rate on the date of allotment. If any transfers are effected prior to the Issue Opening Date, no interest will be paid for the period prior to the Issue Opening Date. No interest will be paid if the RTGS transfers are not realized before the end of Closure Date.
- All cheques/bank drafts received in respect of the Applications for Debenture will be banked commencing from the Business Day immediately following the Closure Date. Cheques must be honoured on first presentation for the Application to be valid.
- Please refer Section 6.3 of the prospectus for further details.

(3) FORWARDING COMPLETED APPLICATION

Application Forms properly filled in accordance with the instructions thereof together with the remittance for the full amount payable on Application should be enclosed in an envelope marked "**HATTON NATIONAL BANK PLC – DEBENTURE ISSUE**" on the top left had corner in capital letters and dispatched by post or courier or delivered by hand to the Registrars to the Issue or any collection points mentioned in Annex III of the Prospectus.

Applications sent by post or courier or delivered to any collection points in Annex III of the Prospectus should reach the office of the registrars to the Issue; SSP Corporate Services (Pvt) Limited, No. 101, Inner Flower Road, Colombo 03 (Tel: +94 11 257 3894) at least by 4.30 p.m. on the following Business Day immediately upon the Closure Date. Applications received after the said period will be rejected even though they have been delivered to any of the said collection points prior to the Closure Date or carry a postmark dated prior to the Closure Date.

Applications delivered by hand to the Registrars to the Issue after the Closure Date of the Issue will also be rejected.

(4) REFUNDS ON APPLICATIONS

Refunds on Applications rejected or partly allotted Debentures would be made within ten (10) Market Days (from the Closure Date).

Please refer Section 6.8 of the Prospectus for further details.

PLEASE REFER PROSPECTUS FOR FURTHER DETAILS. APPLICATIONS NOT MADE IN LINE WITH INSTRUCTIONS WILL BE REJECTED.