

Interim Financial Statements for the Nine Months Ended 30th September 2014

|   |             |                 | II          | NCOME      | STATE           | MENT         |               |                 |             |            |                 |             |
|---|-------------|-----------------|-------------|------------|-----------------|--------------|---------------|-----------------|-------------|------------|-----------------|-------------|
|   |             |                 | BAN         | ĸ          |                 |              |               |                 | GROU        | P          |                 |             |
|   | For the 9 n | nonths ended 30 |             |            | uarter ended 30 | th September | For the 9 mor | nths ended 30th |             |            | er ended 30th S | eptember    |
|   | 2014        | 2013            | % Increase/ | 2014       | 2013            | % Increase/  | 2014          | 2013            | % Increase/ | 2014       | 2013            | % Increase/ |
|   |             |                 | (Decrease)  |            |                 | (Decrease)   |               | Restated        | (Decrease)  |            | Restated        | (Decrease)  |
|   | Rs.000      | Rs.000          |             | Rs.000     | Rs.000          |              | Rs.000        | Rs.000          |             | Rs.000     | Rs.000          |             |
| Income  | 45,011,565  | 45,668,722      | (1)         | 14,077,546 | 15,395,145      | (9)          | 48,626,286    | 48,774,537      | -           | 15,444,248 | 16,498,305      | (6)         |
| Interest income                                   | 39,359,282  | 42,373,354      | (7)         | 12,480,652 | 14,092,503      | (11)         | 39,888,760    | 42,806,768      | (7)         | 12,668,771 | 14,249,213      | (11)        |
| Interest expenses                                 | 21,018,950  | 23,493,346      | (11)        | 6,509,239  | 7,793,806       | (16)         | 20,997,950    | 23,479,872      | (11)        | 6,503,577  | 7,788,738       | (17)        |
| Net interest income                               | 18,340,332  | 18,880,008      | (3)         | 5,971,413  | 6,298,697       | (5)          | 18,890,810    | 19,326,896      | (2)         | 6,165,194  | 6,460,475       | (5)         |
| Fee and commission income                         | 3,672,647   | 3,151,124       | 17          | 1,223,700  | 1,107,365       | 11           | 3,770,657     | 3,304,763       | 14          | 1,250,582  | 1,141,883       | 10          |
| Fee and commission expenses                       | 70,183      | 61,550          | 14          | 29,234     | 20,389          | 43           | 438,375       | 421,304         | 4           | 154,574    | 140,031         | 10          |
| Net fee and commission income                     | 3,602,464   | 3,089,574       | 17          | 1,194,466  | 1,086,976       | 10           | 3,332,282     | 2,883,459       | 16          | 1,096,008  | 1,001,852       | 9           |
| Net interest, fee and commission income           | 21,942,796  | 21,969,582      | -           | 7,165,879  | 7,385,673       | (3)          | 22,223,092    | 22,210,355      | -           | 7,261,202  | 7,462,327       | (3)         |
| Net gain/(loss) from trading                      | (680,011)   | (988,309)       | 31          | (411,080)  | 26,821          | (1,633)      | (571,866)     | (970,725)       | 41          | (347,624)  | 10,066          | (3,553)     |
| Net gain/(loss) from financial instruments        |             |                 |             |            |                 |              |               |                 |             |            |                 |             |
| designated at fair value through profit or loss   | -           | -               |             | -          | -               | -            | -             | -               | -           | -          | -               | -           |
| Net gain/(loss) from financial investments        | 1,093,015   | 224,238         | 387         | 18,895     | 19,361          | (2)          | 1,110,664     | 229,616         | 384         | 32,340     | 24,739          | 31          |
| Other operating income (net)                      | 1,566,632   | 908,315         | 72          | 765,379    | 149,095         | 413          | 4,428,071     | 3,404,115       | 30          | 1,840,179  | 1,072,404       | 72          |
| Total operating income                            | 23,922,432  | 22,113,826      | 8           | 7,539,073  | 7,580,950       | (1)          | 27,189,961    | 24,873,361      | 9           | 8,786,097  | 8,569,536       | 3           |
| Impairment for loans and other losses             |             |                 |             |            |                 |              |               |                 |             |            |                 |             |
| Individual impairment                             | 122,701     | 138,364         | (11)        | 86,296     | (190,207)       | 145          | 122,701       | 138,364         | (11)        | 86,296     | (190,207)       | 145         |
| Collective impairment                             | 2,265,542   | 2,968,546       | (24)        | (320,936)  | 551,198         | (158)        | 2,265,542     | 2,968,546       | (24)        | (320,936)  | 551,198         | (158)       |
| Others  | 176,045     | 44,200          | 298         | 106,601    | 66,305          | 61           | 176,045       | 44,200          | 298         | 106,601    | 66,305          | 61          |
| Net operating income                              | 21,358,144  | 18,962,716      | 13          | 7,667,112  | 7,153,654       | 7            | 24,625,673    | 21,722,251      | 13          | 8,914,136  | 8,142,240       | 9           |
| Operating expenses                                |             |                 |             |            |                 |              |               |                 |             |            |                 |             |
| Personnel expenses                                | 5,512,582   | 4,055,458       | 36          | 1,825,614  | 1,782,600       | 2            | 5,942,923     | 4,456,344       | 33          | 1,978,091  | 1,920,575       | 3           |
| Depreciation and amortisation                     | 862,144     | 796,699         | 8           | 281,816    | 269,850         | 4            | 1,006,507     | 937,515         | 7           | 330,303    | 316,256         | 4           |
| Other expenses                                    | 5,075,190   | 5,295,529       | (4)         | 1,632,904  | 1,857,887       | (12)         | 7,335,374     | 7,109,073       | 3           | 2,537,433  | 2,515,636       | 1           |
|   | 11,449,916  | 10,147,686      | 13          | 3,740,334  | 3,910,337       | (4)          | 14,284,804    | 12,502,932      | 14          | 4,845,827  | 4,752,467       | 2           |
| Operating profit before value added tax (VAT)     |             |                 |             |            |                 |              |               |                 |             |            |                 |             |
| & nation building tax (NBT)                       | 9,908,228   | 8,815,030       | 12          | 3,926,778  | 3,243,317       | 21           | 10,340,869    | 9,219,319       | 12          | 4,068,309  | 3,389,773       | 20          |
| Value added tax (VAT) & Nation building tax (NBT) |             |                 |             |            |                 |              |               |                 |             |            |                 |             |
| on financial services                             | 1,740,489   | 1,347,171       | 29          | 704,276    | 471,837         | 49           | 1,740,489     | 1,347,171       | 29          | 704,276    | 471,837         | 49          |
| Operating profit after value added tax (VAT)      |             |                 |             |            |                 |              |               |                 |             |            |                 |             |
| & nation building tax (NBT)                       | 8,167,739   | 7,467,859       | 9           | 3,222,502  | 2,771,480       | 16           | 8,600,380     | 7,872,148       | 9           | 3,364,033  | 2,917,936       | 15          |
| Share of profits of associates                    | -           | -               |             | -          | -               | -            | 138,812       | 89,896          | 54          | 107,135    | 36,009          | 198         |
| Profit before tax                                 | 8,167,739   | 7,467,859       | 9           | 3,222,502  | 2,771,480       | 16           | 8,739,192     | 7,962,044       | 10          | 3,471,168  | 2,953,945       | 18          |
| Tax expenses                                      | 2,479,197   | 2,128,523       | 16          | 917,099    | 574,061         | 60           | 2,508,915     | 2,156,998       | 16          | 933,370    | 583,627         | 60          |
| Profit for the period                             | 5,688,542   | 5,339,336       | 7           | 2,305,403  | 2,197,419       | 5            | 6,230,277     | 5,805,046       | 7           | 2,537,798  | 2,370,318       | 7           |
|   |             |                 |             |            |                 |              |               |                 |             |            |                 |             |
| Profit attributable to:                           |             |                 |             |            |                 | _            |               |                 | _           |            |                 | _           |
| Owners of the parent                              | 5,688,542   | 5,339,336       | 7           | 2,305,403  | 2,197,419       | 5            | 6,166,767     | 5,761,916       | 7           | 2,519,496  | 2,349,984       | 7           |
| Non-controlling interests                         | -           | -               |             | -          | -               | -            | 63,510        | 43,130          | 47          | 18,302     | 20,334          | (10)        |
| Profit for the period                             | 5,688,542   | 5,339,336       | 7           | 2,305,403  | 2,197,419       | 5            | 6,230,277     | 5,805,046       | 7           | 2,537,798  | 2,370,318       | 7           |
| Earnings per share on profit                      |             |                 |             |            |                 |              |               |                 |             |            |                 |             |
| Basic earnings per ordinary share (Rs.)           | 14.21       | 13.41           | 6           | 5.75       | 5.51            | 4            | 15.40         | 14.47           | 6           | 6.28       | 5.89            | 7           |
| Diluted earnings per ordinary share (Rs.)         | 14.15       | 13.36           | 6           | 5.72       | 5.49            | 4            | 15.34         | 14.41           | 6           | 6.25       | 5.87            | 6           |
| Diracca carriirigs per oraniary state (ns.)       | 14.13       | 13.30           | U           | 3.72       | J.47            | 4            | 13.34         | 1441            | 0           | 0.23       | J.0/            | 0           |

| STATEMENT OF COMPREHENSIVE INCOME             |             |                  |           |            |                  |           |  |           |             |           |           |             |
|---|-------------|------------------|-----------|------------|------------------|-----------|--|-----------|-------------|-----------|-----------|-------------|
|   |             |                  | BANI      | К          |                  |           |  |           | GROU        | P         |           |             |
|   | For the 9 m | onths ended 30th | September | For the qu | arter ended 30th | September | For the 9 months ended 30th September For the quarter ended 30th September |           |             |           |           | September   |
|   | 2014        | 2013 % [         | ncrease/  | 2014       | 2013 %           | Increase/ | 2014   | 2013      | % Increase/ | 2014      | 2013      | % Increase/ |
|   |             | (D               | ecrease)  |            | (1               | Decrease) |  | Restated  | (Decrease)  |           | Restated  | (Decrease)  |
|   | Rs.000      | Rs.000           |           | Rs.000     | Rs.000           |           | Rs.000   | Rs.000    |             | Rs.000    | Rs.000    |             |
| Profit for the period                         | 5,688,542   | 5,339,336        | 7         | 2,305,403  | 2,197,419        | 5         | 6,230,277  | 5,805,046 | 7           | 2,537,798 | 2,370,318 | 7           |
| Other comprehensive income, net of tax        |             |                  |           |            |                  |           |  |           |             |           |           |             |
| Gains and losses arising from translating the |             |                  |           |            |                  |           |  |           |             |           |           |             |
| financial statements of foreign operations    | -           | -                | -         | -          | -                | -         | -  | 1,764     | (100)       | -         | -         | -           |
| Gain and losses on re-measuring available     |             |                  |           |            |                  |           |  |           |             |           |           |             |
| for-sale financial assets                     |             |                  |           |            |                  |           |  |           |             |           |           |             |
| Net change in fair value on available         |             |                  |           |            |                  |           |  |           |             |           |           |             |
| -for-sale financial assets                    | 2,729,706   | 508,645          | 437       | 1,886,681  | (628,665)        | 400       | 2,856,937  | 505,231   | 465         | 1,990,998 | (642,223) | 410         |
| Transfer to life policy holder reserve fund   | -           | -                | -         | -          | -                | -         | (126,478)  | (939)     | (13,369)    | (102,956) | 7,405     | (1,490)     |
| Net amount transferred to profit or loss      |             |                  |           |            |                  |           |  |           |             |           |           |             |
| AFS financial assets                          | (645,437)   | -                | -         | -          | -                | -         | (645,437)  | -         | -           | -         | -         | -           |
| Share of Other Comprehensive income           |             |                  |           |            |                  |           |  |           |             |           |           |             |
| of associates and Joint Venture               | -           | -                | -         | -          | -                | -         | 1,832  | 14,835    | (88)        | 6,721     | 14,206    | (53)        |
| Other comprehensive income for the            |             |                  |           |            |                  |           |  |           |             |           |           |             |
| period, net of taxes                          | 2,084,269   | 508,645          | 310       | 1,886,681  | (628,665)        | 400       | 2,086,854  | 520,891   | 301         | 1,894,763 | (620,612) | 405         |
| Total comprehensive income for the            |             |                  |           |            |                  |           |  |           |             |           |           |             |
| period  | 7,772,811   | 5,847,981        | 33        | 4,192,084  | 1,568,754        | 167       | 8,317,131  | 6,325,937 | 31          | 4,432,561 | 1,749,706 | 153         |
| Total comprehensive income attributable to:   |             |                  |           |            |                  |           |  |           |             |           |           |             |
| Owners of the parent                          | 7,772,811   | 5,847,981        | 33        | 4,192,084  | 1,568,754        | 167       | 8,253,319  | 6,283,489 | 31          | 4,413,712 | 1,731,832 | 155         |
| Non-controlling interests                     | -           | -                | -         | -          | -                | -         | 63,812   | 42,448    | 50          | 18,849    | 17,874    | 5           |
| Total comprehensive income for the period     | 7,772,811   | 5,847,981        | 33        | 4,192,084  | 1,568,754        | 167       | 8,317,131  | 6,325,937 | 31          | 4,432,561 | 1,749,706 | 153         |
|   |             |                  |           |            |                  |           |  |           |             |           |           |             |

| STATE  | STATEMENT OF FINANCIAL POSITION |                     |              |                  |                      |              |  |  |  |
|--|---------------------------------|---------------------|--------------|------------------|----------------------|--------------|--|--|--|
|  |                                 | BANK                |              |                  | GROUP                |              |  |  |  |
|  | As at 30.09.2014                | As at<br>31.12.2013 | % Increase / | As at 30.09.2014 | As at<br>31.12.2013  | % Increase / |  |  |  |
|  | Rs.000                          | (Audited)<br>Rs.000 | ( Decrease)  | Rs.000           | (Restated)<br>Rs.000 | ( Decrease)  |  |  |  |
| ASSETS   |                                 |                     |              |                  |                      |              |  |  |  |
| Cash and cash equivalents                      | 10,508,822                      | 11,624,645          | (10)         | 10,468,410       | 11,621,193           | (10)         |  |  |  |
| Balances with central banks                    | 19,081,680                      | 16,366,368          | 17           | 19,081,680       | 16,366,368           | 17           |  |  |  |
| Placements with banks                          | 532,970                         | 1,246,611           | (57)         | 1,936,316        | 2,990,099            | (35)         |  |  |  |
| Derivative financial instruments               | 241,762                         | 174,573             | 38           | 241,762          | 174,573              | 38           |  |  |  |
| Other financial assets held-for-trading        | 2,189,601                       | 652,312             | 236          | 2,685,260        | 986,391              | 172          |  |  |  |
| Financial assets designated at fair value      |                                 |                     |              |                  |                      |              |  |  |  |
| through profit or loss                         | _                               | _                   | -            | _                | -                    |              |  |  |  |
| Loans and receivables to banks                 | 13,204,641                      | 6,267,809           | 111          | 13,204,641       | 6,267,809            | 111          |  |  |  |
| Loans and receivables to other customers       | 366,483,060                     | 351,976,401         | 4            | 367,761,092      | 352,499,145          | 4            |  |  |  |
| Financial investments – Available-for-sale     | 85,674,911                      | 63,391,086          | 35           | 87,428,970       | 64,035,975           | 37           |  |  |  |
| Financial investments – Held-to-maturity       | -                               | -                   | -            | 764,742          | 931,681              | (18)         |  |  |  |
| Financial investments – Loans and Receivables  | 32,873,507                      | 33,104,536          | (1)          | 35,175,806       | 35,103,762           | (10)         |  |  |  |
| Investments in subsidiaries                    | 2,357,285                       | 2,357,285           | -            | -                | -                    |              |  |  |  |
| Investments in associates and joint ventures   | 655,000                         | 655,000             | _            | 1,236,946        | 1,075,140            | 15           |  |  |  |
| Property, plant and equipment                  | 9,345,782                       | 9,521,496           | (2)          | 17,487,127       | 17,769,878           | (2)          |  |  |  |
| Investment properties                          | 393,456                         | 346,478             | 14           | 208,294          | 160,864              | 29           |  |  |  |
| Intangible assets                              | 856,336                         | 994,677             | (14)         | 904,375          | 1,048,866            | (14)         |  |  |  |
| Deferred tax assets                            | 633,455                         | 767,826             | (14)         | 511,712          | 655,768              | (22)         |  |  |  |
| Other assets                                   | 11,572,115                      | 10,863,333          | 7            | 12,050,554       | 11,191,706           | 8            |  |  |  |
| Total assets                                   | 556,604,383                     | 510,310,436         | 9            | 571,147,687      | 522,879,218          | 9            |  |  |  |
| iotai assets                                   | 330,004,303                     | 310,310,430         | ,            | 371,147,007      | 322,079,210          |              |  |  |  |
| LIABILITIES                                    |                                 |                     |              |                  |                      |              |  |  |  |
| Due to banks                                   | 50,653,474                      | 34,934,217          | 45           | 50,653,474       | 34,934,217           | 45           |  |  |  |
| Derivative financial instruments               | 917,151                         | 748,962             | 22           | 917,151          | 748,962              | 22           |  |  |  |
| Other financial liabilities held-for-trading   | -                               | -                   | -            | -                | -                    | -            |  |  |  |
| Financial liabilities designated at fair value |                                 |                     |              |                  |                      |              |  |  |  |
| through profit or loss                         | _                               | -                   | -            | -                | -                    | -            |  |  |  |
| Due to other customers                         | 405,624,939                     | 385,360,970         | 5            | 405,336,594      | 385,066,624          | 5            |  |  |  |
| Other borrowings                               | 12,217,405                      | 8,663,102           | 41           | 12,217,405       | 8,663,102            | 41           |  |  |  |
| Debt securities issued                         | 1,403,498                       | 1,418,775           | (1)          | 1,384,087        | 1,399,184            | (1)          |  |  |  |
| Current tax liabilities                        | 4,470,535                       | 3,040,107           | 47           | 4,525,520        | 3,075,252            | 47           |  |  |  |
| Insurance provision -Life                      |                                 | -                   | -            | 5,424,353        | 4,348,491            | 25           |  |  |  |
| Insurance provision - General                  | _                               | _                   | _            | 1,226,019        | 1,011,101            | 21           |  |  |  |
| Other provisions                               | 1,606,940                       | 1,553,034           | 3            | 1,636,024        | 1,578,405            | 4            |  |  |  |
| Other liabilities                              | 11,469,335                      | 11,280,855          | 2            | 12,103,166       | 11,901,291           | 2            |  |  |  |
| Due to subsidiaries                            | בבבולסדוו                       | - 1,200,000         | _            | 12,103,100       |                      | _            |  |  |  |
| Subordinated term debts                        | 11,564,917                      | 11,856,560          | (2)          | 11,504,256       | 11,781,709           | (2)          |  |  |  |
| Total liabilities                              | 499,928,194                     | 458,856,582         | 9            | 506,928,049      | 464,508,338          | 9            |  |  |  |

| STATEMENT OF FINANCIAL POSITION  |                       |  |                             |                            |  |                             |  |  |  |
|--|-----------------------|--|-----------------------------|----------------------------|--|-----------------------------|--|--|--|
| FOURY  | As at 30.09.2014      | BANK<br>As at<br>31.12.2013<br>(Audited)<br>Rs.000 | % Increase /<br>( Decrease) | As at 30.09.2014<br>Rs.000 | GROUP<br>As at<br>31.12.2013<br>(Restated)<br>Rs.000 | % Increase /<br>( Decrease) |  |  |  |
| EQUITY Stated conital  | 12 000 704            | 12 020 260   | 2                           | 12 000 704                 | 12.830.268   | 2                           |  |  |  |
| Stated capital Statutory reserve fund  | 13,080,704            | 12,830,268   | 5                           | 13,080,704                 | ,,   | 5                           |  |  |  |
| ,  | 7,068,026             | 6,761,205  | <del>-</del>                | 7,068,026                  | 6,761,205  | •                           |  |  |  |
| Retained earnings  | 6,046,228             | 3,465,419  | 74                          | 8,290,145                  | 5,210,483  | 59                          |  |  |  |
| Other reserves   | 30,481,231            | 28,396,962   | 7                           | 34,972,710                 | 32,759,683   | 7                           |  |  |  |
| Total shareholders' equity   | 56,676,189            | 51,453,854   | 10                          | 63,411,585                 | 57,561,639   | 10                          |  |  |  |
| Non-controlling interests  | -                     | -  | -                           | 808,053                    | 809,241  | -                           |  |  |  |
| Total equity   | 56,676,189            | 51,453,854   | 10                          | 64,219,638                 | 58,370,880   | 10                          |  |  |  |
| Total equity and liabilities   | 556,604,383           | 510,310,436  | 9                           | 571,147,687                | 522,879,218  | 9                           |  |  |  |
| <b>Contingent liabilities and commitments</b> Net Assets Value per Share (Rs.) | 248,281,307<br>141.09 | 174,070,970<br>128.78                              | 43<br>10                    | 248,281,307<br>157.86      | 174,070,970<br>144.06                                | 43<br>10                    |  |  |  |
| Memorandum Information   |                       |  |                             |                            |  |                             |  |  |  |
| Number of Employees  | 4,492                 | 4,604  |                             |                            |  |                             |  |  |  |
| Number of Branches   | 250                   | 250  |                             |                            |  |                             |  |  |  |

### **CERTIFICATION**

I certify that the above financial statements are in compliance with the requirements of the Companies Act No.7 of 2007 and give a true and fair view of the state of affairs of Hatton National Bank PLC and the Group as at 30th September 2014 and its profit for the nine months ended 30th September 2014.

(Sgd.)

#### Ashok Goonesekere

Chief Financial Officer

14th November 2014

We the undersigned, being the Senior Director and the Director of Hatton National Bank PLC certify jointly that:

- (a) the above statements have been prepared in compliance with the formats and definitions prescribed by the Central Bank of Sri Lanka and Rule 7.4 of Colombo Stock Exchange.
- (b) the information contained in these statements have been extracted from the unaudited financial statements of the Bank, it's Joint Venture and Subsidiary Companies unless indicated as audited.

(Sgd.) **Rose Cooray**  *Senior Director* 14th November 2014 (Sgd.)

Amal Cabraal

Director

14th November 2014

|   | State      | d capital  | Statutor        | y reserves          |                                  | Other              | reserves           |                 |                          |                 |
|---|------------|------------|-----------------|---------------------|----------------------------------|--------------------|--------------------|-----------------|--------------------------|-----------------|
|   | Voting     | Non-voting | Reserve<br>fund | Investment<br>fund* | Available<br>for Sale<br>Reserve | Capital<br>Reserve | General<br>Reserve | ESOP<br>Reserve | Retained<br>earnings     | Total<br>Equity |
| For the 9 months ended 30th September 2014                                    | Rs.000     | Rs.000     | Rs.000          | Rs.000              | Rs.000                           | Rs.000             | Rs.000             | Rs.000          | Rs.000                   | Rs.000          |
| Balance as at 31st December 2013<br>Total comprehensive income for the period | 10,254,944 | 2,575,324  | 2,660,000       | 4,101,205           | 4,413,828                        | 4,466,918          | 19,100,000         | 416,216         | 3,465,419                | 51,453,854      |
| Profit for the period<br>Other Comprehensive Income for the                   | -          | -          | -               | -                   | -                                | -                  | -                  | -               | 5,688,542                | 5,688,542       |
| period (net of tax)   | -          | -          | -               | -                   | 2,084,269                        | -                  | -                  | -               | -                        | 2,084,269       |
| Total comprehensive income for the period                                     | -          |            | -               | -                   | 2,084,269                        | -                  | -                  | -               | 5,688,542                | 7,772,811       |
| Transactions with equity holders,<br>recognised directly in equity            |            |            |                 |                     |                                  |                    |                    |                 |                          |                 |
| ssue of shares under ESOP   | 210,029    | 40,407     | -               | -                   | -                                | -                  | -                  | -               | -                        | 250,43          |
| inal Dividend 2013  | -          | -          | -               | -                   | -                                | -                  | -                  | -               | (2,800,912)              | (2,800,91       |
| ransfer to Investment Fund  | 210.029    | 40,407     | -               | 306,821<br>306.821  | -                                | -                  | -                  | -               | (306,821)                | (2,550,47)      |
| Total transactions with equity holders Balance as at 30th September 2014      | 10,464,973 | 2,615,731  | 2,660,000       | 4,408,026           | 6,498,097                        | 4,466,918          | 19.100.000         | 416,216         | (3,107,733)<br>6,046,228 | 56,676,189      |
| For the 9 months ended 30th September 2013 Balance as at 31st December 2012   | 10,049,259 | 2,530,220  | 2,230,000       | 2,300,562           | 3,119,631                        | 4,466,918          | 17,800,000         | 176,515         | 4,225,948                | 46,899,053      |
| Total comprehensive income for the period                                     | 10,012,233 | 2,330,220  | 2,230,000       | 2,500,502           | 3,113,031                        | 1,100,210          | 17,000,000         | 170,515         | 1,223,710                | 10,055,055      |
| Profit for the period<br>Other Comprehensive Income for the                   | -          | -          | -               | -                   | -                                | -                  | -                  | -               | 5,339,336                | 5,339,336       |
| period (net of tax)   | -          | -          |                 | -                   | 508,645                          | -                  | -                  |                 | -                        | 508,64          |
| Total comprehensive income for the period                                     | -          | -          | -               | -                   | 508,645                          | -                  | -                  | -               | 5,339,336                | 5,847,981       |
| Transactions with equity holders,<br>recognised directly in equity            |            |            |                 |                     |                                  |                    |                    |                 |                          |                 |
| sue of shares under ESOP  | 164,513    | 35,758     | -               | -                   | -                                | -                  | -                  | -               | -                        | 200,27          |
| inal Dividend 2012<br>SOP allocation - 2013                                   | -          | -          | -               | -                   | -                                | -                  | -                  | 220.701         | (2,782,814)              | (2,782,814      |
| SOP allocation - 2013<br>ransfer to Investment Fund                           |            | -          |                 | 1,450,803           | -                                | •                  |                    | 239,701         | (1,450,803)              | 239,70          |
| otal transactions with equity holders   | 164,513    | 35,758     |                 | 1,450,803           |                                  | -                  |                    | 239.701         | (4,233,617)              | (2.342.84       |
|   | 10.213.772 | 2,565,978  | 2,230,000       | 3.751.365           | 3.628.276                        | 4.466.918          | 17.800.000         | 416,216         | 5,331,667                | 50,404,192      |

<sup>\*</sup>Tax Saving on the reduction of Financial VAT and Income Tax rate transferred to the Investment Fund as per the guidelines issued by the Department of Inland Revenue and the Central Bank of Sri Lanka. As per the CBSL circular dated 31.07.2014 the operations of Investment Fund Account were ceased with effect from 1st October 2014 and the bank transferred the remaining balance in Investment Fund Account to retained earnings through the Statement of Changes in Equity.

|   | Chris       | ennital               | Chabut    |                                   |                                  |                    |                    | Othor 200                           | ••              |                                      |                                     |                        |                                |                      |
|---|-------------|-----------------------|-----------|-----------------------------------|----------------------------------|--------------------|--------------------|-------------------------------------|-----------------|--------------------------------------|-------------------------------------|------------------------|--------------------------------|----------------------|
|   |             | capital<br>Non-voting |           | y reserves<br>Investment<br>fund* | Available<br>for Sale<br>Reserve | Treasury<br>shares | Capital<br>Reserve | Other reserve<br>General<br>Reserve | ESOP<br>Reserve | Life policy<br>holder<br>eserve fund | Exchange<br>equalization<br>reserve | Retained<br>Earnings   | Non<br>Controlling<br>Interest | Tota<br>Equit        |
| For the 9 months ended 30th September 2014  | Rs.000      | Rs.000                | Rs.000    | Rs.000                            | Rs.000                           | Rs.000             | Rs.000             | Rs.000                              | Rs.000          | Rs.000                               | Rs.000                              | Rs.000                 | Rs.000                         | Rs.000               |
| Restated balance as at 31st December 2013<br>Total comprehensive income for the period<br>Profit for the period | 10,254,944  | 2,575,324             | 2,660,000 | 4,101,205                         | 4,454,989                        | -                  | 8,792,657          | 19,100,000                          | 416,216         | (4,182)                              | -                                   | 5,210,483<br>6.166,767 | 809,241<br>63,510              | 58,370,87            |
| Other Comprehensive Income for the  | -           | •                     | -         | •                                 |                                  |                    |                    |                                     |                 | •                                    |                                     | 0,100,/0/              |                                | 6,230,27             |
| period (net of tax)   | -           | -                     | -         | -                                 | 2,086,552                        | -                  | -                  | -                                   | -               | -                                    | -                                   | -                      | 302                            | 2,086,85             |
| Total comprehensive income for the period   | -           | -                     | -         | -                                 | 2,086,552                        | -                  | -                  | -                                   | -               | -                                    | -                                   | 6,166,767              | 63,812                         | 8,317,13             |
| Transactions with equity holders,   |             |                       |           |                                   |                                  |                    |                    |                                     |                 |                                      |                                     |                        |                                |                      |
| recognised directly in equity<br>ssue of shares under ESOP  | 210.029     | 40,407                |           |                                   |                                  |                    |                    |                                     |                 |                                      |                                     |                        |                                | 250,43               |
| inal dividend 2013  | 210,029     | 40,407                | -         | -                                 |                                  | -                  | -                  |                                     | -               |                                      |                                     | (2,800,912)            | (65,000)                       | (2,865,9             |
| Deemed disposal gain in Joint Venture Group   | -           |                       |           |                                   |                                  |                    |                    |                                     | -               |                                      |                                     | 20.628                 | (03,000)                       | 20.6                 |
| ransfer to life policy holder reserve fund  | -           |                       |           |                                   |                                  |                    |                    |                                     | -               | 126,478                              |                                     | 20,020                 |                                | 126,4                |
| ransfer to line policy flotder reserve fund   | -           |                       |           | 306.821                           |                                  |                    |                    |                                     | -               | 120,470                              |                                     | (306.821)              |                                | 120,4                |
| Total transactions with equity holders  | 210.029     | 40,407                |           | 306,821                           |                                  |                    |                    |                                     |                 | 126,478                              |                                     | (3.087.105)            | (65,000)                       | (2.468.3             |
| Balance as at 30th September 2014   | 10,464,973  | 2.615.731             | 2.660.000 | 4.408.026                         | 6,541,541                        |                    | 8.792.657          | 19.100.000                          | 416.216         | 120,476                              |                                     | 8,290,145              | 808.053                        | 64,219,6             |
| For the 9 months ended 30th September 2013 Balance as at 31st December 2012 Prior year adjustment **            | 10,049,259  | 2,530,220             | 2,230,000 | 2,300,562                         | 3,150,301                        | (310,938)          | 8,792,657          | 17,800,000                          | 176,515         | (1,191)                              | 8,544                               | 5,321,846              | 969,438<br>(203,325)           | 53,017,21<br>(203,32 |
| Restated balance as at 31/12/2012   | 10.049.259  | 2.530.220             | 2.230.000 | 2,300,562                         | 3.150.301                        | (310.938)          | 8.792.657          | 17.800.000                          | 176,515         | (1,191)                              | 8,544                               | 5.321.846              | 766,113                        | 52.813.8             |
| Total comprehensive income for the period   | 10,0 15,255 | 2,550,220             | 2,250,000 | Ljoudjou                          | 5,150,501                        | (5.10)250)         | 0,72,037           | 17/000/000                          | 17 0/3 13       | (1)121)                              | 0,5 1 1                             | 5/521/510              | 700,115                        | 32/013/0             |
| Profit for the period   | _           |                       |           |                                   |                                  |                    |                    |                                     |                 |                                      |                                     | 5,761,916              | 43.130                         | 5,805,0              |
| Other Comprehensive Income for the  |             |                       |           |                                   |                                  |                    |                    |                                     |                 |                                      |                                     | -,,                    | ,                              | -,,-                 |
| period (net of tax)   |             |                       |           |                                   | 520,867                          |                    |                    |                                     | -               |                                      | 706                                 |                        | (682)                          | 520,8                |
| Total comprehensive income for the period   | -           | -                     | -         | -                                 | 520,867                          | -                  | -                  | -                                   | -               | -                                    | 706                                 | 5,761,916              | 42,448                         | 6,325,9              |
| Transactions with equity holders,   |             |                       |           |                                   |                                  |                    |                    |                                     |                 |                                      |                                     |                        |                                |                      |
| recognised directly in equity   |             |                       |           |                                   |                                  |                    |                    |                                     |                 |                                      |                                     |                        |                                |                      |
| ssue of shares under ESOP   | 164,513     | 35,758                | -         | -                                 | -                                | -                  | -                  | -                                   | -               | -                                    | -                                   | -                      | -                              | 200,2                |
| Effect on non consolidation of special purpose entity   | -           | -                     | -         | -                                 | -                                | 310,938            | -                  | -                                   | -               | -                                    | -                                   | (41,931)               | -                              | 269,0                |
| inal Dividend 2012  | -           | -                     | -         | -                                 | -                                | -                  | -                  | -                                   | -               | -                                    | -                                   | (2,782,814)            | (55,000)                       | (2,837,8             |
| SOP allocation - 2013   | -           | -                     | -         | -                                 | -                                | -                  | -                  | -                                   | 239,701         | -                                    | -                                   | -                      | -                              | 239,7                |
| Deemed disposal gain in Joint Venture Group   | -           | -                     | -         | -                                 | -                                | -                  | -                  | -                                   | -               | -                                    | -                                   | 29,717                 | -                              | 29,7                 |
| ffect of disposal of foregin subsidiaries   | -           | -                     | -         | -                                 | -                                | -                  | -                  | -                                   | -               | -                                    | (9,250)                             | 9,250                  | (29,209)                       | (29,2                |
| Fransfer to life policy holder reserve fund   | -           | -                     | -         | -                                 | -                                | -                  | -                  | -                                   | -               | 939                                  | -                                   | -                      | -                              | 9                    |
| Fransfer to Investment Fund   | -           | -                     | -         | 1,450,803                         | -                                | -                  | -                  | -                                   | -               | -                                    | -                                   | (1,450,803)            | -                              |                      |
| Total transactions with equity holders  | 164,513     | 35,758                | -         | 1,450,803                         | -                                | 310,938            | -                  | -                                   | 239,701         | 939                                  | (9,250)                             | (4,236,581)            | (84,209)                       | (2,127,3             |
|   |             |                       |           |                                   |                                  |                    |                    |                                     |                 |                                      |                                     |                        |                                |                      |
| Balance as at 30th September 2013   | 10.213.772  | 2.565,978             | 2.230.000 | 3.751.365                         | 3.671.168                        |                    | 8.792.657          | 17.800.000                          | 416,216         | (252)                                |                                     | 6.847.181              | 724,352                        | 57,012,4             |

<sup>\*</sup>Tax Saving on the reduction of Financial VAT and Income Tax rate transferred to the Investment Fund as per the guidelines issued by the Department of Inland Revenue and the Central Bank of Sri Lanka.

As per the CBSL circular dated 31.07.2014 the operations of Investment Fund Account to retained earnings through the Statement of Changes in Equity.

<sup>\*\*</sup> Refer explanatory note 1 (a)

| STATEMENT OF   | F CASH               | I FLOWS                  |                         |                         |
|--|----------------------|--------------------------|-------------------------|-------------------------|
|  |                      | BANK                     | G                       | ROUP                    |
| For the period ended 30th September  | 2014                 | 2013                     | 2014                    | 2013                    |
|  | Rs.000               | Rs.000                   | Rs.000                  | Rs.000                  |
| Cash Flows from Operating Activities                                       |                      |                          |                         |                         |
| nterest & Commission Receipts  | 42,313,429           | 42,217,408               | 42,531,601              | 42,452,909              |
| nterest Payments   | (24,485,176)         | (24,999,461)             | (24,464,176)            | (24,989,688             |
| Receipts from other Operating Activities                                   | 1,244,101            | 1,371,854                | 4,189,929               | 3,867,415               |
| Cash Payments to Employees   | (5,178,422)          | (5,078,083)              | (5,620,153)             | (5,508,171              |
| Recoveries from loans written off in previous years                        | 7,727                | 9,068                    | 7,727                   | 9,068                   |
| Cash Payments to Suppliers and Other Operating Activities                  | (7,827,116)          | (7,604,277)              | (8,823,048)             | (8,970,428              |
| Operating Profit before Changes in Operating Assets & Liabilities          | 6,074,543            | 5,916,509                | 7,821,880               | 6,861,105               |
| Increase)/ Decrease in Operating assets                                    |                      |                          |                         |                         |
| Deposits held for Regulatory or Monetary Control Purpose                   | (2,715,312)          | 3,306,425                | (2,715,312)             | 3,306,425               |
| Loans and advances   | (25,710,957)         | (33,683,775)             | (26,466,245)            | (33,990,237             |
| Other Short Term assets  | (175,611)            | (361,474)                | (321,328)               | (593,791                |
| Strict Short term assets   | (28,601,880)         | (30,738,824)             | (29,502,885)            | (31,277,603             |
|  | , , , ,              |                          |                         | , , ,                   |
| ncrease / (Decrease) in Operating Liabilities                              | 22.042.225           | 22 420 442               | 22.040.226              | 22.260.506              |
| Deposits from Customers  | 22,042,235           | 22,439,442               | 22,048,236              | 22,368,509              |
| Other Liabilities  | 997,029 23,039,264   | 2,249,096<br>24,688,538  | 1,054,747<br>23,102,983 | 2,673,213<br>25,041,722 |
| Net Cash Generated from / (used in) Operating Activities before Income Tax | 511,927<br>(579,218) | (133,777)<br>(2,303,455) | 1,421,978<br>(579,411)  | 625,224<br>(2,301,346   |
| Net Cash Generated from / (used in) Operating Activities                   | (67,291)             | (2,437,232)              | 842,567                 | (1,676,122              |
| Cash Flows from Investing Activities                                       |                      |                          |                         |                         |
| Dividend Income  | 303,347              | 314,406                  | 227,293                 | 244,360                 |
| Net Proceeds from Sale, Maturity and Purchase of Financial Investments     | (18,322,154)         | (17,253,917)             | (19,450,696)            | (17,403,327             |
| Purchase of Property, Plant & Equipment                                    | (455,536)            | (707,715)                | (480,807)               | (753,539                |
| Purchase of Intangible Assets  | (93,282)             | (343,551)                | (99,246)                | (343,551                |
| mprovements to Investment Properties                                       | (51,010)             | (2,204)                  | (51,010)                | (279                    |
| Proceeds from sale of Subsidiary Company                                   | -                    | 56,159                   | -                       | -                       |
| Net cash effect on disposal of subsidiary                                  | -                    | -                        | -                       | 9,920                   |
| Proceeds from Sale of Property Plant & Equipment                           | 17,269               | 17,337                   | 16,775                  | 17,801                  |
| Net Cash used in Investing Activities                                      | (18,601,366)         | (17,919,485)             | (19,837,691)            | (18,228,615             |
| Cash Flows from Financing Activities                                       |                      |                          |                         |                         |
| ncrease/ (Decrease) in Debentures  | (271,331)            | 5,126,095                | (256,965)               | 5.038.991               |
| ncrease of Borrowings & Term Loans   | 19,533,667           | 9,643,830                | 19,533,667              | 9,649,856               |
| Dividends Paid   | (2,673,366)          | (2,679,721)              | (2,738,366)             | (2,736,721              |
| Proceeds from issue of shares under ESOP                                   | 250,436              | 200,271                  | 250.436                 | 200.271                 |
| Debenture Issue Expenses   | (214)                | (17,444)                 | (214)                   | (17,444                 |
| Net Cash Generated from Financing Activities                               | 16,839,192           | 12,273,031               | 16,788,558              | 12,134,953              |
| <u> </u>   |                      |                          |                         |                         |
| Net Decrease in Cash and Cash Equivalents                                  | (1,829,465)          | (8,083,686)              | (2,206,566)             | (7,769,784              |
| Cash and Cash Equivalents at the Beginning of the period                   | 12,871,256           | 19,091,038               | 14,611,292              | 20,378,969              |
| Cash and Cash Equivalents at the End of the period                         | 11.041.791           | 11.007.352               | 12,404,726              | 12.609.185              |

| As at 30.09.2014  | HFT                                     | Designated at fair value | нтм                      | Amortised cost                          | AFS                                      | Hedging | Total       |
|---|---|--------------------------|--------------------------|---|--|---------|-------------|
|   | Rs.000                                  | Rs.000                   | Rs.000                   | Rs.000                                  | Rs.000                                   | Rs.000  | Rs.000      |
| CCTTC   |   |                          |                          |   |  |         |             |
| SSETS   |   |                          |                          | 10,508,822                              |  |         | 10,508,822  |
| ash and cash equivalents<br>alances with central banks  | -                                       | -                        | -                        | 19,081,680                              | -  | -       | 19,081,680  |
| lacements with banks  | -                                       | -                        | -                        | 532,970                                 | -  | -       | 532,970     |
| Perivative financial instruments  | 241,762                                 |                          |                          | 332,970                                 |  | _       | 241,762     |
| inancial assets designated at fair value through profit or loss   | 241,702                                 | _                        | _                        | _                                       | _  | _       | 241,702     |
| oans and receivables to banks   | _                                       | _                        | _                        | 13,204,641                              | _  | _       | 13,204,641  |
| oans and receivables to banks   | _                                       | _                        | _                        | 366,483,060                             | _  | _       | 366,483,060 |
| inancial investments  | 2,189,601                               | _                        | _                        | 32,873,507                              | 85,674,911                               | _       | 120,738,019 |
| otal financial assets   | 2,431,363                               | -                        | -                        | 442,684,680                             | 85,674,911                               | -       | 530,790,954 |
|   | , |                          |                          | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |         |             |
|   | HFT                                     | Designated at            | Amortised                | Hedging                                 | Total                                    |         |             |
|   |   | fair value               | cost                     |   |  |         |             |
|   | Rs.000                                  | Rs.000                   | Rs.000                   | Rs.000                                  | Rs.000                                   |         |             |
| ABILITIES   |   |                          |                          |   | ·  |         |             |
| ABILITIES<br>ue to banks  |   |                          | 50,653,474               |   | 50.653.474                               |         |             |
| erivative financial instruments   | 917,151                                 | -                        | 30,033,474               | -                                       | 917,151                                  |         |             |
| inancial liabilities designated at fair value through profit or loss  | 917,131                                 |                          |                          | _                                       | 317,131                                  |         |             |
| ue to other customers   | _                                       |                          | 405,624,939              | _                                       | 405,624,939                              |         |             |
| ther borrowings   | _                                       | _                        | 12,217,405               | _                                       | 12,217,405                               |         |             |
| Pebt securities issued  | _                                       | -                        | 1,403,498                | _                                       | 1,403,498                                |         |             |
| Subordinated term debts   | _                                       | _                        | 11,564,917               | _                                       | 11,564,917                               |         |             |
| otal financial liabilities  | 917,151                                 | -                        | 481,464,233              |   | 482,381,384                              |         |             |
|   | ,                                       |                          | ,,                       |   | 100,000,000                              |         |             |
| s at 31.12.2013   | HFT                                     | Designated at            | нтм                      | Amortised                               | AFS                                      | Hadeine | Total       |
| 15 dt 51.12.2015  | пгі                                     | fair value               | пти                      | cost                                    | AFS                                      | Hedging | IOLA        |
|   | Rs.000                                  | Rs.000                   | Rs.000                   | Rs.000                                  | Rs.000                                   | Rs.000  | Rs.000      |
|   |   |                          |                          | 1.0.000                                 | 1.0.000                                  |         |             |
| SSETS   |   |                          |                          |   |  |         |             |
| ash and cash equivalents  | -                                       | -                        | -                        | 11,624,645                              | -  | -       | 11,624,645  |
| alances with central banks  | -                                       | -                        | -                        | 16,366,368                              | -  | -       | 16,366,368  |
| lacements with banks  | -                                       | -                        | -                        | 1,246,611                               | -  | -       | 1,246,611   |
| erivative financial instruments   | 174,573                                 | -                        | -                        | -                                       | -  | -       | 174,573     |
| nancial assets designated at fair value through profit or loss  | -                                       | -                        | -                        | -                                       | -  | -       |             |
| pans and receivables to banks   | -                                       | -                        | -                        | 6,267,809                               | -  | -       | 6,267,809   |
| oans and receivables to other customers   | -                                       | -                        | -                        | 351,976,401                             | -  | -       | 351,976,401 |
| inancial investments  | 652,312                                 | -                        | -                        | 33,104,536                              | 63,391,086                               | -       | 97,147,934  |
| otal financial assets   | 826,885                                 | -                        | -                        | 420,586,370                             | 63,391,086                               | -       | 484,804,341 |
|   | HFT                                     | Designated at            | Amortised                | Hedging                                 | Total                                    |         |             |
|   |   | fair value               | cost                     |   |  |         |             |
|   | Rs.000                                  | Rs.000                   | Rs.000                   | Rs.000                                  | Rs.000                                   |         |             |
|   | 1131000                                 |                          |                          |   |  |         |             |
| 130   | 1131000                                 |                          |                          |   |  |         |             |
|   | 113,000                                 |                          | 24 024 247               |   | 24 024 217                               |         |             |
| ue to banks   | -                                       | -                        | 34,934,217               | -                                       | 34,934,217                               |         |             |
| ue to banks<br>erivative financial instruments  | 748,962                                 | -                        | 34,934,217<br>-          | -                                       | 34,934,217<br>748,962                    |         |             |
| ue to banks<br>erivative financial instruments<br>nancial liabilities designated at fair value through profit or loss   | -                                       | -<br>-<br>-              | -                        | -                                       | 748,962                                  |         |             |
| ue to banks<br>erivative financial instruments<br>nancial liabilities designated at fair value through profit or loss<br>ue to other customers                              | -                                       | -<br>-<br>-<br>-         | 385,360,970              | -<br>-<br>-                             | 748,962<br>-<br>385,360,970              |         |             |
| IABILITIES  rue to banks  rerivative financial instruments  rinancial liabilities designated at fair value through profit or loss  rue to other customers  where borrowings | -                                       | -<br>-<br>-<br>-         | 385,360,970<br>8,663,102 | -<br>-<br>-<br>-                        | 748,962<br>-<br>385,360,970<br>8,663,102 |         |             |
| due to banks<br>Perivative financial instruments<br>inancial liabilities designated at fair value through profit or loss<br>Due to other customers                          | -                                       | -<br>-<br>-<br>-<br>-    | 385,360,970              | -<br>-<br>-<br>-<br>-                   | 748,962<br>-<br>385,360,970              |         |             |

Held for trading - HFT Held-to-maturity - HTM Designated at fair value through profit or loss - Designated at fair value Available-for-sale – AFS

Loans and receivables/deposits at amortised cost - Amortised cost Instruments of fair value and cash flow hedging - Hedging

| HFT                        | Designated at<br>fair value | НТМ  | Amortised cost   | AFS   | Hedging  | Tota   |
|----------------------------|-----------------------------|--|--|---|--|--|
| Rs.000                     | Rs.000                      | Rs.000   | Rs.000   | Rs.000  | Rs.000   | Rs.00  |
|                            |                             |  |  |   |  |  |
| _                          | _                           | _  | 10.468.410   | -   | -  | 10,468,41  |
| _                          | _                           | _  |  | -   | -  | 19,081,68  |
| _                          | _                           | _  |  | _   | _  | 1,936,3  |
| 241.762                    | _                           | _  | -  | _   | _  | 241,7  |
| ,                          | _                           | _  | _  | -   | -  | ,-   |
| _                          | _                           | _  | 13.204.641   | -   | _  | 13,204,64  |
| _                          | _                           | _  |  | _   | _  | 367,761,09   |
| 2.685.260                  | _                           | 764,742  |  | 87.428.970  | _  | 126,054,7  |
| 2,927,022                  | -                           | 764,742  | 447,627,945  | 87,428,970  | -  | 538,748,6  |
| HFT                        | Designated at               | Amortised  | Hedging  | Total   |  |  |
|                            | fair value                  | cost   |  |   |  |  |
| Rs.000                     | Rs.000                      | Rs.000   | Rs.000   | Rs.000  |  |  |
|                            |                             |  |  |   |  |  |
| _                          | _                           | 50.653.474   | _  | 50.653.474  |  |  |
| 017 151                    |                             | JU,UJJ,TT  |  |   |  |  |
| 217,131                    |                             |  |  | 217,131   |  |  |
| -                          | -                           | 40E 226 E04  | -  | 40E 226 E04   |  |  |
| -                          | -                           |  | -  |   |  |  |
| -                          | -                           |  | -  |   |  |  |
| -                          | -                           |  | -  |   |  |  |
| 917,151                    |                             | 481,095,816  |  | 482,012,967   |  |  |
|                            | D. d                        |  | A  |   | 11. 4.4  | T  |
| HFI                        | pesignated at<br>fair value |  | cost   | AFS   | Heaging  | Tot  |
| Rs.000                     | Rs.000                      | Rs.000   | Rs.000   | Rs.000  | Rs.000   | Rs.00  |
|                            |                             |  |  |   |  |  |
| _                          | _                           | _  | 11 621 193   | _   | _  | 11,621,1   |
| _                          | _                           | _  |  | _   | _  | 16,366,3   |
|                            |                             |  |  |   |  | 2,990,0  |
| 174 573                    |                             |  | 2,770,077  |   |  | 174,5  |
| 17-,575                    |                             | _  | _  |   |  | 17-1,5   |
|                            |                             |  |  |   |  | 6,267,8  |
| -                          | _                           | -  | 6 267 800  |   |  |  |
| -                          | -                           | -  | 6,267,809  |   | _  |  |
| -<br>-<br>-<br>086 301     | -                           | -<br>-<br>-<br>031 691   | 352,499,145  | -<br>-<br>64 035 075  | -  |  |
| 986,391<br>1,160,964       | -                           | 931,681<br>931,681   |  | 64,035,975<br>64,035,975  | -  | 101,057,8  |
| 1,160,964                  | -<br>-<br>-<br>-            | 931,681  | 352,499,145<br>35,103,762<br>424,848,376   | 64,035,975  | -  | 101,057,8  |
|                            | Designated at               | 931,681<br>Amortised   | 352,499,145<br>35,103,762  |   | -  | 101,057,80   |
| 1,160,964<br><b>HFT</b>    | fair value                  | 931,681  Amortised cost  | 352,499,145<br>35,103,762<br>424,848,376<br>Hedging  | 64,035,975<br><b>Total</b>  | -<br>-<br>-  | 352,499,14<br>101,057,80<br>490,976,99   |
| 1,160,964                  |                             | 931,681<br>Amortised   | 352,499,145<br>35,103,762<br>424,848,376   | 64,035,975  |  | 101,057,8  |
| 1,160,964<br><b>HFT</b>    | fair value                  | 931,681  Amortised cost Rs.000   | 352,499,145<br>35,103,762<br>424,848,376<br>Hedging  | 64,035,975<br>Total<br>Rs.000   | -  | 101,057,8  |
| 1,160,964<br>HFT<br>Rs.000 | fair value                  | 931,681  Amortised cost  | 352,499,145<br>35,103,762<br>424,848,376<br>Hedging  | 64,035,975  Total  Rs.000  34,934,217   | -  | 101,057,8  |
| 1,160,964<br><b>HFT</b>    | fair value                  | 931,681  Amortised cost Rs.000   | 352,499,145<br>35,103,762<br>424,848,376<br>Hedging  | 64,035,975<br>Total<br>Rs.000   |  | 101,057,8  |
| 1,160,964<br>HFT<br>Rs.000 | fair value                  | 931,681  Amortised cost Rs.000   | 352,499,145<br>35,103,762<br>424,848,376<br>Hedging  | 64,035,975<br>Total<br>Rs.000<br>34,934,217<br>748,962                          |  | 101,057,8  |
| 1,160,964<br>HFT<br>Rs.000 | fair value                  | 931,681  Amortised cost Rs.000  34,934,217   | 352,499,145<br>35,103,762<br>424,848,376<br>Hedging  | 64,035,975  Total  Rs.000  34,934,217 748,962 - 385,066,624                     | -  | 101,057,8  |
| 1,160,964<br>HFT<br>Rs.000 | fair value                  | 931,681  Amortised cost Rs.000  34,934,217 - 385,066,624 8,663,102   | 352,499,145<br>35,103,762<br>424,848,376<br>Hedging  | 64,035,975  Total  Rs.000  34,934,217 748,962 - 385,066,624 8,663,102           | -  | 101,057,8  |
| 1,160,964<br>HFT<br>Rs.000 | fair value                  | 931,681  Amortised cost Rs.000  34,934,217 385,066,624 8,663,102 1,399,184   | 352,499,145<br>35,103,762<br>424,848,376<br>Hedging  | 64,035,975  Total  Rs.000  34,934,217 748,962 - 385,066,624 8,663,102 1,399,184 | -  | 101,057,8  |
| 1,160,964<br>HFT<br>Rs.000 | fair value                  | 931,681  Amortised cost Rs.000  34,934,217 - 385,066,624 8,663,102   | 352,499,145<br>35,103,762<br>424,848,376<br>Hedging  | 64,035,975  Total  Rs.000  34,934,217 748,962 - 385,066,624 8,663,102           | -  | 101,057  |
|                            | Rs.000                      | Fair value   Rs.000   Rs.000 | Fair value   Rs.000   Rs.000 | Fair value  | Fair value   Rs.000   Rs.000 | Fair value   Rs.000   Rs.000 |

Held for trading - HFT Held-to-maturity - HTM Designated at fair value through profit or loss - Designated at fair value Available-for-sale – AFS

Loans and receivables/deposits at amortised cost - Amortised cost Instruments of fair value and cash flow hedging - Hedging

|   |              |              |            | SEGN       | SEGMENT REPORTING |           |           |           |             |              |              |             |  |  |
|---|--------------|--------------|------------|------------|-------------------|-----------|-----------|-----------|-------------|--------------|--------------|-------------|--|--|
|   | Bai          | nking        | Lea        | sing       | Proj              | perty     | Insu      | rance     | Elimination | /unallocated | Consc        | olidated    |  |  |
| For the 9 months ended 30th September   | 2014         | 2013         | 2014       | 2013       | 2014              | 2013      | 2014      | 2013      | 2014        | 2013         | 2014         | 2013        |  |  |
|   | Rs 000       | Rs 000       | Rs 000     | Rs 000     | Rs 000            | Rs 000    | Rs 000    | Rs 000    | Rs 000      | Rs 000       | Rs 000       | Rs 000      |  |  |
| Total revenue from external customers   | 42,509,778   | 42,748,310   | 2,424,797  | 2,776,802  | 160,932           | 102,845   | 3,615,928 | 3,140,447 | (85,149)    | 6,133        | 48,626,286   | 48,774,537  |  |  |
| Inter segment revenue   | 76,990       | 143,610      | -          | -          | 507,919           | 501,266   | 39,720    | 33,973    | (624,629)   | (678,849)    | -            | -           |  |  |
| Total revenue   | 42,586,768   | 42,891,920   | 2,424,797  | 2,776,802  | 668,851           | 604,111   | 3,655,648 | 3,174,420 | (709,778)   | (672,716)    | 48,626,286   | 48,774,537  |  |  |
| Segment result  | 7,360,675    | 6,521,162    | 1,669,208  | 1,743,396  | 442,214           | 366,547   | 227,549   | 222,406   | (92,759)    | (43,848)     | 9,606,887    | 8,809,663   |  |  |
| Unallocated expenses  |              |              |            |            |                   |           |           |           |             |              | (1,006,507)  | (937,515    |  |  |
| Profit from operations  |              |              |            |            |                   |           |           |           |             |              | 8,600,380    | 7,872,148   |  |  |
| Income from Associates and Joint Venture  |              |              |            |            |                   |           |           |           |             |              | 138,812      | 89,896      |  |  |
| Taxes   |              |              |            |            |                   |           |           |           |             |              | (2,508,915)  | (2,156,99   |  |  |
| Profit for the period   |              |              |            |            |                   |           |           |           |             |              | 6,230,277    | 5,805,04    |  |  |
| Non Controlling Interest  |              |              |            |            |                   |           |           |           |             |              | (63,510)     | (43,130     |  |  |
| Profit attributable to the Equity holders of the Bank                             |              |              |            |            |                   |           |           |           |             |              | 6,166,767    | 5,761,91    |  |  |
| Profit for the period   |              |              |            |            |                   |           |           |           |             |              | 6,230,277    | 5,805,04    |  |  |
| Other comprehensive Income,Net of tax   | 2,084,269    | 508,645      | -          | -          | -                 | -         | 753       | (4,353)   | 1,832       | 16,599       | 2,086,854    | 520,89      |  |  |
| Total Comprehensive income for the period   |              |              |            |            |                   |           |           |           |             |              | 8,317,131    | 6,325,937   |  |  |
| Non Controlling Interest<br>Total comprehensive income attributable to the Equity |              |              |            |            |                   |           |           |           |             |              | (63,812)     | (42,448     |  |  |
| Holders of the Bank   |              |              |            |            |                   |           |           |           |             |              | 8,253,319    | 6,283,489   |  |  |
| Total assets  | 535,180,880  | 463,978,720  | 21,423,503 | 22,883,094 | 7,514,739         | 7,672,331 | 9,497,180 | 7,677,146 | (2,468,615) | (3,191,597)  | 571,147,687  | 499,019,694 |  |  |
| Total liabilities   | 478,504,691  | 413,572,032  | 21,423,503 | 22,883,094 | 693,492           | 1,298,720 | 7,261,296 | 5,795,987 | (954,933)   | (1,542,573)  | 506,928,049  | 442,007,26  |  |  |
| Cash flow from operating activities   | (1,670,875)  | (4,925,384)  | 1,603,584  | 2,488,152  | 459,613           | 419,979   | 587,956   | 141,045   | (137,711)   | 200,086      | 842,567      | (1,676,12   |  |  |
| Cash flow from Investing activities   | (18,601,366) | (17,919,485) | -          |            | -                 | (7,634)   | (451,847) | (54,131)  | (784,478)   | (247,365)    | (19,837,691) | (18,228,61  |  |  |
| Cash flow from financing activities   | 16,839,192   | 12,273,031   |            |            | (501,918)         | (391,695) | (162,500) | (137,500) | 613,784     | 391,117      | 16,788,558   | 12,134,953  |  |  |

#### **EXPLANATORY NOTES**

- 1. There are no changes in accounting policies and methods of computation since the publication of annual accounts for the year 2013, other than as disclosed below.
- (a) The Group adopted Sri Lanka Accounting Standard (SLFRS 11) "Joint Arrangements" with effect from 1st January 2014 as part of its mandatory application and changed the basis of accounting for its interest in the joint venture, Acuity Partners (Pvt) Ltd.

As a result of the change, the Group now accounts for the investment in Acuity Partners (Pvt) Ltd using the equity method in accordance with LKAS 28 "Investments in Associates and Joint Ventures".

Previously, the Group accounted for its investment in the said entity using the proportionate consolidation method.

The change in accounting policy has been applied retrospectively as per Sri Lanka Accounting Standard (LKAS 8) "Accounting Policies, Changes in Accounting Estimates and Errors".

The change in accounting policy had no impact on net assets of the Group as at 31st December 2013.

- 2. Pawning interest losses materializing through auctions previously classified in interest income has been reclassified to "Impairment for loans and other losses". Such losses amounts to Rs 1,880 Mn for the period ended 30th September 2014 (2013: Rs 280 Mn).
- 3. There are no material changes during the period in the composition of assets, liabilities, contingent liabilities and use of funds raised through debentures. All known expenditure items have been provided for.
- 4. These interim financial statements are presented in accordance with Sri Lanka Accounting Standard (LKAS 34) "Interim Financial Reporting" and provide the information as required in terms of Rule 7.4 of the Colombo Stock Exchange.
- 5. Where required, figures on the audited annual financial statements have been reclassified to conform to Central Bank of Sri Lanka publication requirements.
- 6. Details of Employee Share Option Plan (ESOP)

|  | 2010 A    | Illocation* | 2012 A    | Allocation** | 2013 Allocation*** |            |  |
|--|-----------|-------------|-----------|--------------|--------------------|------------|--|
|  | Voting    | Non voting  | Voting    | Non voting   | Voting             | Non voting |  |
| No of options brought forward                                      | 1,639,045 | 315,483     | 3,268,192 | 666,777      | 3,539,465          | 886,894    |  |
| No of options granted in 2014                                      | -         | -           | -         | -            | -                  | -          |  |
| No of options exercised during the year                            | (861,481) | (193,952)   | (464,524) | (194,868)    | (325,751)          | (107,252)  |  |
| No of options expired during the year                              | (78,960)  | (23,473)    | (131,036) | (24,347)     | (132,995)          | (39,464)   |  |
| No of options remaining  | 698,604   | 98,058      | 2,672,632 | 447,562      | 3,080,719          | 740,178    |  |
| Allotment price (Rs)   | 111.43    | 65.67       | 145.79    | 81.43        | 142.17             | 110.04     |  |
| Average market price for the period ended 30th September 2014 (Rs) | 162.52    | 129.16      | 162.52    | 129.16       | 162.52             | 129.16     |  |

<sup>\*</sup>These options were allocated on 20th April 2010 and the retention period ended on 19th April 2011.

The outstanding options can be exercised within four years from the end of retention period or at retirement, resignation or death whichever occurs first.

- 7. The consolidated financial statements of the Bank cover the Bank and its subsidiaries HNB Assurance PLC, Sithma Development (Pvt) Ltd & the Group's interest in Joint Venture Acuity Partners (Pvt) Ltd.
- 8. Bank held shares in Visa International and MasterCard Incorporated totaling to 21,008 and 30,810 shares respectively. During the period the Bank sold these shares and realized a capital gain of Rs 889 Mn. Accordingly the net change in fair value recognised in the Other Comprehensive Income had been reclassified to the Income Statement.
- 9. Additional Information requested by the Banking Supervision Division of Central Bank of Sri Lanka by their circular dated 11th October 2013, has been given in the note to the financial statements
- 10. The Bank acquired a stake of 51% of voting rights in Prime Grameen Micro Finance Limited on 7th November 2014. Further, Sithma Development (Pvt) Ltd, Bank's fully owned subsidiary disposed its stake of 49.99% in Splendor Media (Pvt) Ltd on the same day.
- 11. There are no material events that took place after the balance sheet date which require adjustment or disclosure in the financial statements other than as disclosed in note 10.

<sup>\*\*</sup>These options were allocated on 30th March 2012 and the retention period ended on 30th March 2013.

<sup>\*\*\*</sup>These options were allocated on 5th June 2013 and the retention period ended on 4th June 2014.

| SELECTED PERFORMANCE INDICATORS (AS PER REGULATORY REPORTING) |            |            |            |            |  |  |  |  |  |  |
|---|------------|------------|------------|------------|--|--|--|--|--|--|
|   | As at      | As at      | As at      | As at      |  |  |  |  |  |  |
|   | 30.09.2014 | 31.12.2013 | 30.09.2014 | 31.12.2013 |  |  |  |  |  |  |
|   | Ban        | nk         | Grou       | ıp         |  |  |  |  |  |  |
| Regulatory Capital Adequacy                                   |            |            |            |            |  |  |  |  |  |  |
| Core capital (Tier 1 Capital) Rs. Mn                          | 42,578     | 41,771     | 45,390     | 45,159     |  |  |  |  |  |  |
| Total Capital Base. Rs. Mn                                    | 53,457     | 53,274     | 56,412     | 57,096     |  |  |  |  |  |  |
| Core capital adequacy Ratio, as % of Risk Weighted Assets     |            |            |            |            |  |  |  |  |  |  |
| (Minimum Requirement, 5%)                                     | 12.05%     | 12.95%     | 12.30%     | 13.33%     |  |  |  |  |  |  |
| Total capital adequacy Ratio, as % of Risk Weighted Assets    |            |            |            |            |  |  |  |  |  |  |
| (Minimum Requirement, 10%)                                    | 15.13%     | 16.52%     | 15.28%     | 16.86%     |  |  |  |  |  |  |

|  | 30.09.2014 | 31.12.2013 |
|--|------------|------------|
|  | Bank       |            |
| Assets Quality (Quality of Loan Portfolio)   |            |            |
| Gross Non-Performing Advances Ratio,%        |            |            |
| (net of Interest in Suspense)                | 3.71%      | 3.64%      |
| Net Non-Performing Advances Ratio,%          |            |            |
| (net of Interest in Suspense and provisions) | 1.86%      | 1.36%      |
| Profitability (Annualised)                   |            |            |
| Interest Margin, %                           | 4.58%      | 5.09%      |
| Return on Assets (before Tax), %             | 2.04%      | 2.09%      |
| Return on Equity, %                          | 14.03%     | 14.26%     |
| Regulatory Liquidity                         |            |            |
| Statutory Liquid Assets, Rs. Mn              |            |            |
| Domestic Banking unit                        | 120,466    | 94,819     |
| Off-Shore Banking Unit                       | 7,818      | 7,548      |
| Statutory Liquid Assets Ratio %              |            |            |
| (Minimum requirement 20%)                    |            |            |
| Domestic Banking unit                        | 27.08%     | 22.89%     |
| Off-Shore Banking Unit                       | 24.08%     | 22.64%     |

|  |         | LI2 I EI | ) DEDE  | IN I UF | RE INFORMATION                                      |                                |      |
|--|---------|----------|---------|---------|---|--------------------------------|------|
| Market Value Yield as at Last Trade Done |         |          |         |         |   |                                |      |
| Quarter Ended 30th September             | 20      | 014      | 20      | 013     | Quarter Ended 30th September                        | 2014                           | 2013 |
|  | Highest | Lowest   | Highest | Lowest  | HNB DEBENTURES 2006                                 |                                |      |
|  | Rs.     | Rs.      | Rs.     | Rs.     | 15 year Fixed Rate (11.00% p.a.)                    | N/T                            | N/T  |
| HNB DEBENTURES 2006                      |         |          |         |         | 18 year Fixed Rate (11.25% p.a.)                    | N/T                            | N/T  |
| 15 year Fixed Rate (11.00% p.a.)         | N/T     | N/T      | N/T     | N/T     | HNB DEBENTURES 2007                                 |                                |      |
| 18 year Fixed Rate (11.25% p.a.)         | N/T     | N/T      | N/T     | N/T     | 10 year Fixed Rate (16.00% p.a.)                    | N/T                            | N/T  |
| HNB DEBENTURES 2007                      |         |          |         |         | 15 year Fixed Rate (16.75% p.a.)                    | N/T                            | N/T  |
| 10 year Fixed Rate (16.00% p.a.)         | N/T     | N/T      | N/T     | N/T     | HNB DEBENTURES 2011                                 |                                |      |
| 15 year Fixed Rate (16.75% p.a.)         | N/T     | N/T      | N/T     | N/T     | 10 year Fixed Rate (11.50% p.a.)                    | N/T                            | N/   |
| HNB DEBENTURES 2011                      |         |          |         |         | HNB DEBENTURES 2013                                 |                                |      |
| 10 year Fixed Rate (11.50% p.a.)         | N/T     | N/T      | N/T     | N/T     | 5 year Fixed Rate (14.00% p.a.)                     | N/T                            | N/A  |
| HNB DEBENTURES 2013                      |         |          |         |         | 10 year Fixed Rate (14.25% p.a.)                    | 11.25                          | N/A  |
| 5 year Fixed Rate (14.00% p.a.)          | N/T     | N/T      | N/A     | N/A     | · / · · · · · · · · · · · · · · · · · ·             |                                |      |
| 10 year Fixed Rate (14.25% p.a.)         | 82.24   | 82.24    | N/A     | N/A     | N/T - Not Traded as at 30th September, N/A - Not Ap | oplicable as at 30th September |      |

 $\mbox{N/T}$  – Not Traded as at 30th September,  $\mbox{N/A}$  – Not Applicable as at 30th September

| Yield to Matu                    | rity of Last Trade Done (% p.a | )    |
|----------------------------------|--------------------------------|------|
| Quarter Ended 30th September     | 2014                           | 2013 |
| HNB DEBENTURES 2006              |                                |      |
| 15 year Fixed Rate (11.00% p.a.) | N/T                            | N/T  |
| 18 year Fixed Rate (11.25% p.a.) | N/T                            | N/T  |
| HNB DEBENTURES 2007              |                                |      |
| 10 year Fixed Rate (16.00% p.a.) | N/T                            | N/T  |
| 15 year Fixed Rate (16.75% p.a.) | N/T                            | N/T  |
| HNB DEBENTURES 2011              |                                |      |
| 10 year Fixed Rate (11.50% p.a.) | N/T                            | N/T  |
| HNB DEBENTURES 2013              |                                |      |
| 5 year Fixed Rate (14.00% p.a.)  | N/T                            | N/A  |
| 10 year Fixed Rate (14.25% p.a.) | 11.25                          | N/A  |

| RATIOS OF DEBT   |            |            |  |  |
|--|------------|------------|--|--|
|  | 30.09.2014 | 31.12.2013 |  |  |
| Debt Equity Ratio (%)  | 52.80      | 59.12      |  |  |
|  | 30.09.2014 | 30.09.2013 |  |  |
| Interest Cover (Times)   | 6.39       | 7.16       |  |  |
| Yield of Comparable Govt. Security for the following HNB Debentures (% p.a.) |            |            |  |  |
| 2006 series 15 year maturity   | 8.07       | 13.19      |  |  |
| 2006 series 18 year maturity   | 8.44       | 13.26      |  |  |
| 2007 series 10 year maturity   | 7.09       | 12.57      |  |  |
| 2007 series 15 year maturity   | 8.21       | 13.08      |  |  |
| 2011 series 10 year maturity   | 8.32       | 13.19      |  |  |
| 2013 series 5 year maturity  | 7.28       | 12.28      |  |  |
| 2013 series 10 year maturity   | 8.26       | 12.64      |  |  |
|  |            |            |  |  |

# **SHARE INFORMATION**

| As at                       | 30-Sep-2014 | 31-Dec-2013 |
|-----------------------------|-------------|-------------|
| Number of Shares            |             |             |
| Voting                      | 321,005,585 | 319,353,829 |
| Non-voting                  | 80,697,444  | 80,201,372  |
| Last Traded Price per share |             |             |
| Voting                      | 190.40      | 147.00      |
| Non-voting                  | 146.00      | 119.00      |

| For the Quarter Ended   | 30-Sep-2014 | 30-Sep-2013 |
|-------------------------|-------------|-------------|
| Highest price per share |             |             |
| Voting                  | 192.70      | 164.80      |
| Non-voting              | 146.00      | 118.00      |
| Lowest price per share  |             |             |
| Voting                  | 155.60      | 145.00      |
| Non-voting              | 127.00      | 108.20      |

# **PUBLIC SHAREHOLDING PERCENTAGE**

| As at      | 30-Sep-2014  |
|------------|--------------|
| Voting     | 61 % approx. |
| Non-voting | 99 % approx. |

# **NUMBER OF PUBLIC SHAREHOLDERS**

| As at      | 30-Sep-2014 |
|------------|-------------|
| Voting     | 4,332       |
| Non-voting | 10,814      |

## **DIRECTORS' AND CHIEF EXECUTIVE OFFICER'S SHAREHOLDING**

|                             | Number of shares |             |
|-----------------------------|------------------|-------------|
|                             | 30-Sep-2014      | 31-Dec-2013 |
| 1. Dr. Ranee Jayamaha       | 101              | 101         |
| 2. Mr. A.J. Alles *         | 2,000            | 2,000       |
| 3. Ms. M.A.R.C. Cooray      | 5,312            | 5,312       |
| 4. Dr. W.W. Gamage          | 101              | 101         |
| 5. Dr. L.R. Karunaratne     | 1,018            | 1,018       |
| 6. Mr. L.U.D. Fernando      | 2,667            | 2,667       |
| 7. Mr. D.T.S.H. Mudalige    | -                | -           |
| 8. Miss. D.S.C. Jayawardena | 500              | 500         |
| 9. Mr. R.S. Captain         | 6,007            | 6,007       |
| 10. Mr. D.A. Cabraal**      | -                | -           |

<sup>\*</sup> Chief Executive Officer

<sup>\*\*</sup>Appointed with effect from 1st April 2014

#### 20 MAJOR SHAREHOLDERS (VOTING) AS AT 30TH SEPTEMBER 2014

|     | Name  | No. of Shares | % on voting capital |
|-----|---|---------------|---------------------|
| 1.  | Sri Lanka Insurance Corporation Ltd.                          | 47,635,487    | 14.84               |
| 2.  | Employees Provident Fund                                      | 31,836,612    | 9.92                |
| 3.  | Milford Exports (Ceylon) Limited                              | 25,828,280    | *8.05               |
| 4.  | Mr.Sohli Edelji Captain                                       | 23,705,220    | 7.38                |
| 5.  | Stassen Exports Ltd   | 22,387,096    | *6.97               |
| 6.  | Sonetto Holdings Limited                                      | 14,697,921    | 4.58                |
| 7.  | HSBC Int'l Nominees Ltd-JPMLU-Franklin Templeton Investment   | 13,876,398    | 4.32                |
| 8.  | Distilleries Company of Sri Lanka PLC                         | 10,016,272    | *3.12               |
| 9.  | National Savings Bank   | 9,371,940     | 2.92                |
| 10. | Citi Group Global Markets Ltd Agency Trading Prop. Sec.       | 8,997,254     | 2.80                |
| 11. | Standard Chartered Bank Singapore S/A HL Bank Singapore       | 6,420,188     | 2.00                |
| 12. | The Bank of New York Mellon SA/NV-CF Ruffer Total return Fund | 5,138,289     | 1.60                |
| 13. | Employees Trust Fund Board                                    | 3,848,839     | 1.20                |
| 14. | The Bank of New York Mellon SA/NV-CF Ruffer Absolute return   | 3,448,972     | 1.07                |
| 15. | HSBC INTL Nom Ltd-UBS AG Zurich                               | 3,195,940     | 1.00                |
| 16. | Ms.Leesha Anne Captain  | 2,870,020     | 0.89                |
| 17. | BNY-CF Ruffer Investment Funds : CF Ruffer Pacific Fund       | 2,628,518     | 0.82                |
| 18. | Mellon Bank N. A Frontier Market Opportunities Master Fund    | 2,580,973     | 0.80                |
| 19. | Mellon Bank N.A Frontier Market Select Fund II                | 2,165,000     | 0.67                |
| 20. | BNYM SA/NV-Blackrock Frontiers Investment Trust PLC           | 2,129,201     | 0.66                |

<sup>\*</sup>Pursuant to the provisions of the Banking Act Directions No. 1 of 2007, the total collective voting rights in the Bank, of Milford Exports (Ceylon) Limited, Stassen Exports Limited and Distilleries Company of Sri Lanka (who collectively hold 18.14% of the voting shares of the Bank) are limited to 10% of the total voting rights of the Bank with effect from 15th March 2012 as the voting rights in excess of such percentage is deemed invalid from that date.

### 20 MAJOR SHAREHOLDERS (NON-VOTING) AS AT 30TH SEPTEMBER 2014

|     | Name   | No. of Shares | % on non-voting capital |
|-----|--|---------------|-------------------------|
| 1.  | HSBC Intl nominees Ltd-JPMLU-Franklin Templeton Invest         | 7,625,980     | 9.45                    |
| 2.  | Mellon-Frontaura Global Frontier Fund LLC                      | 7,334,507     | 9.09                    |
| 3.  | HSBC Int'l Nom Ltd-UBS AG Zurich                               | 6,279,621     | 7.78                    |
| 4.  | The Bank of New York Mellon SA/NV-CF Ruffer Total Return Fund  | 2,557,103     | 3.17                    |
| 5.  | Employees Trust Fund Board                                     | 1,780,241     | 2.21                    |
| 6.  | The Bank of New York Mellon SA/NV-CF Ruffer Absolute Return    | 1,703,364     | 2.11                    |
| 7.  | CITI Bank NY S/A Forward International Dividend Fund           | 1,542,944     | 1.91                    |
| 8.  | Northern Trust Company S/A Polar Capital Funds PLC             | 1,512,681     | 1.87                    |
| 9.  | Mr. Sohli Edelji Captain                                       | 1,442,839     | 1.79                    |
| 10. | Akbar Brothers Pvt Ltd A/c No.01                               | 1,246,393     | 1.54                    |
| 11. | BNY-CF Ruffer Investment Funds:CF Ruffer Pacific Fund          | 1,011,115     | 1.25                    |
| 12. | Mr. Jayampathi Divale Bandaranayake                            | 1,000,022     | 1.24                    |
| 13. | Union Assurance PLC No. 1 A/c                                  | 944,278       | 1.17                    |
| 14. | CITI Bank NY S/A Forward Select EM Dividend Fund               | 804,625       | 1.00                    |
| 15. | Capital Development & Investment Company PLC A/c No.02         | 769,306       | 0.95                    |
| 16. | Waldock Mackenzie Ltd/Mr. H M S Abdulhussein                   | 613,487       | 0.76                    |
| 17. | Hatton National Bank PLC A/c No. 2                             | 574,733       | 0.71                    |
| 18. | Pershing LLC S/A Averbach Grauson & Co.                        | 510,000       | 0.63                    |
| 19. | Seylan Bank Ltd-Hiniduma Liyanage Lakpriya Manohan Nanayakkara | 500,000       | 0.62                    |
| 20. | Bank of Ceylon A/c Ceybank Century Growth Fund                 | 478,494       | 0.59                    |

| NOTES TO THE FINA  | ANCIAL                     | STATEMEN                   | ITS                        |                           |
|--|----------------------------|----------------------------|----------------------------|---------------------------|
|  | В                          | ANK                        | GF                         | ROUP                      |
| As at  | 30.09.2014                 | 31.12.2013                 | 30.09.2014                 | 31.12.2013                |
| and the state of the   | Rs.000                     | Rs.000                     | Rs.000                     | Rs.000                    |
| 1) Loans and Receivables to Other Customers                    | 277 402 005                | 262 500 502                | 270 771 017                | 363.113.327               |
| Gross loans and receivables<br>Less:Individual impairment      | 377,492,985                | 362,590,583                | 378,771,017<br>(2,150,544) | (2,027,843)               |
| Collective impairment  | (2,150,544)<br>(8,859,381) | (2,027,843)<br>(8,586,339) | (8,859,381)                | (8,586,339)               |
| Net loans and receivables                                      | 366,483,060                | 351,976,401                | 367,761,092                | 352,499,145               |
| Tectionis und receivasies                                      | 300, 103,000               | 331,370,101                | 307,701,032                | 332,133,113               |
| 2) Loans and Receivables to Other Customers - By product       |                            |                            |                            |                           |
| By product-Domestic Currency                                   |                            |                            |                            |                           |
| Overdrafts   | 62,101,384                 | 61,038,687                 | 62,028,867                 | 61,009,491                |
| Bills of exchange  | 809,836                    | 610,165                    | 809,836                    | 610,165                   |
| Commercial papers  | 156,956                    | -                          | 156,956                    | 60,372                    |
| Securities purchased under resale agreements                   | 3,500                      | 11,022                     | 998,540                    | 712,470                   |
| Short term loans   | 37,270,448                 | 39,604,985                 | 37,338,845                 | 39,658,641                |
| Trust receipts Packing credit loans                            | 12,802,746                 | 13,368,274                 | 12,802,746                 | 13,368,274                |
| Staff loans  | 197,568                    | 235,120                    | 197,568                    | 235,120                   |
| Term loans   | 8,030,109<br>132,928,736   | 7,159,143<br>106,243,536   | 8,317,221<br>132,928,736   | 7,398,588<br>105,740,555  |
| Lease rentals receivable                                       | 22,832,568                 | 23,146,967                 | 22,832,568                 | 23,146,967                |
| Housing loans  | 26,049,072                 | 24,246,600                 | 26,049,072                 | 24,246,600                |
| Pawning advances   | 27,347,378                 | 46,234,919                 | 27,347,378                 | 46,234,919                |
| Sub total  | 330,530,301                | 321,899,418                | 331,808,333                | 322,422,162               |
| By product-Foreign Currency                                    |                            |                            |                            |                           |
| Overdrafts   | 2,755,247                  | 1,420,266                  | 2,755,247                  | 1,420,266                 |
| Bills of exchange  | 1,697,277                  | 1,246,832                  | 1,697,277                  | 1,246,832                 |
| Short term loans   | 723,793                    | 23,940                     | 723,793                    | 23,940                    |
| Trust receipts   | 2,126,408                  | 452,568                    | 2,126,408                  | 452,568                   |
| Packing credit loans   | 6,944,369                  | 5,535,623                  | 6,944,369                  | 5,535,623                 |
| Term loans   | 31,758,349                 | 31,168,183                 | 31,758,349                 | 31,168,183                |
| Lease rentals receivable                                       | 5,973                      | 5,855                      | 5,973                      | 5,855                     |
| Housing loans  | 951,268                    | 837,898                    | 951,268                    | 837,898                   |
| Sub total Total  | 46,962,684<br>377,492,985  | 40,691,165<br>362,590,583  | 46,962,684<br>378,771,017  | 40,691,165<br>363,113,327 |
| lotai  | 377,492,963                | 302,390,363                | 3/6,//1,01/                | 303,113,327               |
| For the 9 months ended 30th September 2014                     | 2014                       | 2013                       | 2014                       | 2013                      |
| ·  | Rs.000                     | Rs.000                     | Rs.000                     | Rs.000                    |
| 3) Movements in Individual and Collective Impairment           |                            |                            |                            |                           |
| during the period for Loans and Receivables to Other Customers |                            |                            |                            |                           |
| Individual impairment  |                            |                            |                            |                           |
| Opening balance at 01st January                                | 2,027,843                  | 1,788,262                  | 2,027,843                  | 1,788,262                 |
| Charge/(Write back) to income statement                        | 122,701                    | 138,364                    | 122,701                    | 138,364                   |
| Closing balance as at 30th September                           | 2,150,544                  | 1,926,626                  | 2,150,544                  | 1,926,626                 |
| Collective impairment  |                            |                            |                            |                           |
| Opening balance at 01st January                                | 8,586,339                  | 5,815,311                  | 8,586,339                  | 5,815,311                 |
| Charge/(Write back) to income statement                        | 2,265,542                  | 2,968,546                  | 2,265,542                  | 2,968,546                 |
| Amounts written off  | (1,992,500)                | (293,845)                  | (1,992,500)                | (293,845)                 |
| Closing balance as at 30th September                           | 8,859,381                  | 8,490,012                  | 8,859,381                  | 8,490,012                 |
| Total impairment   | 11,009,925                 | 10,416,638                 | 11,009,925                 | 10,416,638                |
| As at  | 30.09.2014                 | 31.12.2013                 | 30.09.2014                 | 31.12.2013                |
| ns at  | Rs.000                     | Rs.000                     | Rs.000                     | Rs.000                    |
| 4) Due to Other Customers - By product                         | 113,000                    | 113.000                    | 113.000                    | 113.000                   |
| By product-Domestic Currency                                   |                            |                            |                            |                           |
| Current account deposits                                       | 25,766,566                 | 22,676,557                 | 25,626,680                 | 22,515,521                |
| Savings deposits   | 124,778,441                | 106,137,491                | 124,775,139                | 106,136,448               |
| Time deposits  | 190,726,607                | 189,424,506                | 190,686,729                | 189,396,055               |
| Certificates of deposit  | 1,714,291                  | 3,928,076                  | 1,714,291                  | 3,928,076                 |
| Sub total Sub total  | 342,985,905                | 322,166,630                | 342,802,839                | 321,976,100               |
| By product- Foreign Currency                                   |                            |                            |                            |                           |
| Current account deposits                                       | 1,376,993                  | 1,161,375                  | 1,376,993                  | 1,161,375                 |
| Savings deposits   | 19,633,372                 | 18,372,750                 | 19,624,303                 | 18,367,126                |
| Time deposits  | 41,628,669                 | 43,660,215                 | 41,532,459                 | 43,562,023                |
| Sub total<br>Total   | 62,639,034                 | 63,194,340                 | 62,533,755                 | 63,090,524                |
| Iviai  | 405,624,939                | 385,360,970                | 405,336,594                | 385,066,624               |