

# Key Fact Document

## HNB Sathkara Personal Loans

### Description of the product/ delivery channel

This product has been introduced in line with the current requirements of the market where there is an increasing demand for higher education. Based on market research the Bank has developed several "Loan Types" aimed at facilitating the financing of a wide array of Academic Programs and Professional Courses conducted by selected Universities/Institutes.

#### 1. Eligibility

- Age 18 - 75
- Drawing a pension paid by;
  - Department of Pensions of Sri Lanka
  - HNB PLC
  - Central Bank of Sri Lanka
  - Ceylon Electricity Board
  - Water Board.
- OR drawing a W&OP pension paid by Department of Pensions of Sri Lanka
- Widows/ widowers of government pensioners, drawing a W&OP pension from the Department of
- Holding the Sri Lankan citizenship

#### 2. Target Segment

- Government pensioners drawing a pension from the Department of Pensions of Sri Lanka, HNB Pensioners, Pensioners retired from Central Bank of Sri Lanka, Ceylon Electricity Board, Water Board. OR
- Widows/ widowers of government pensioners, drawing a W&OP pension from the Department of Pensions of Sri Lanka OR
- Parents of the demised personals of Tri-Forces, drawing a W&OP pension from the Department of Pensions of Sri Lanka.

3. **Interest Rates** - Please refer the HNB Web site - ([www.hnb.net](http://www.hnb.net)) → Interest Rates → Sathkara Loans to Government Pensioners

4. **Repayment Terms** – Maximum up to 20 years and loan should be settled before the completion of 75 years of age

### Financial and other benefits to customers including incentive and promotions

- Competitive interest rates
- Free Financial Advisory Services and financial panning
- Maximum repayment period is 20 years
- One-day personal loan disbursement
- Pension transfer through the bank
- Free subscription for DOC990 package for the 1<sup>st</sup> year and special discount at the renewal.

### Cost to Customers – Fees/charges, commission, interest, etc.

- Fixed/Floating interest rates and combined fixed cum floating rates
- Penal interest on overdue capital
- Penalty on overdue instalments
- Standard documentation charges
- Valuation charges (if applicable)
- Legal charges (if applicable)
- Stamp Duty (if applicable)

- Standard early settlement charges/Interest reduction charges
- Insurance Premium (if applicable)

#### **Procedure to be followed to obtain the product/delivery channel**

- Visit the closest branch (250+ island wide)
- Obtaining, completing and forwarding an application with required documents. (All the Branches island wide)
  - Pension ID Card or any other valid proof of pension
  - Latest pension slip
  - No objection/ liability letter or outstanding liability letter, confirming the loan outstanding to be settled with loan proceeds, from currently pension receiving bank
- Mandatory Loan Protection Cover to be obtained

#### **Key Terms & Conditions**

- Minimum pension should be Rs. 15,000/=.
- Pension should be directly remitted to an HNB Sathkara account
- Acceptable CRIB Report
- Total deductions of the instalments of proposed loan, to be within 60% of the monthly net pension.
- Maximum repayment period 20 years.
- Loan to be settled by 75 years of age.

**For more information – 0112 462 462/ [hnbconnect@hnb.lk](mailto:hnbconnect@hnb.lk)**